




# KARIM AL-DABI

Multi-Manager


## About Me

I'm passionate about the ever-evolving telecom landscape, focusing on VoIP and SMS. My diverse IT, technical support, and account management experience helps me excel in dynamic environments and tackle new challenges quickly. I leverage my expertise to provide clients with insights and solutions to achieve their business objectives.

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## Language

- English
- Arabic
- Russian
- Ukranian

## Expertise

- Account Management
- Customer Service
- Training Teams
- Communication
- Problem Solving
- Tasks Automation

## Experience

### Solo-Entrepreneur 2023 - Present

I manage own projects and Online Services I deem profitable from concept to completion. Such As Voip/Sms Generation and Online orders Traffic to Few Affiliate networks. As well as few Online Services .

### Account Manager. Lexico 2019 - 2023

Handled Voice & Sms Accounts for a diverse clientele in the telecommunications sector. Skillfully balanced network traffic and managed timely weekly and monthly financial settlements. Provided advanced technical support and customer service, resolving client issues efficiently while conducting thorough traffic analysis to optimize and increase clients performance and Daily Traffic .

### AM / Billing and Processing Manager. Pharmacy Affiliate 2010- 2018

Fulfilled the Duties of Sales Manager & Managing Product Shipping as well as Overseeing Customer Service team Operations.

### HR Manager Alaska Silver Bay Seafoods, LLC 2015- 2016

HR Operations Manager. I oversaw the daily and personal operations within the HR department. My responsibilities included managing HR processes, ensuring compliance with company policies, and optimizing operational efficiency. I was dedicated to fostering a positive work environment, enhancing employee engagement, and implementing best practices in HR management.

## Education

**Hillel It School**  
Front End, Back End Courses  
2020-2022

**Odesa National Maritime Academy**  
Bachelor 2010- 2014